



Sligro Food Group Gets Cyber Resilience at Scale with Trend Micro Proactive Security

sligrofoodgroup.nl/

Netherlands, Europe

Grocery and wholesale

4,500+

Solutions

- Trend Vision One™
- Endpoint Security
- Network Security
- Email and Collaboration Security
- Trend Service One™ Complete

IT Environment

Blend of on-premises and
cloud infrastructure

Business benefits

- Proactive 24/7 vigilance from Trend experts to extend a small security team
- Critical guidance on long-term security strategy with a roadmap for the future
- Centralized, unified visibility through the Trend Vision One enterprise cybersecurity platform to transform threat management

Overview

As a market leader, Sligro Food Group dominates wholesale food service in the Netherlands and Belgium, supplying over 78,000 products to restaurants, small and medium-sized businesses, and institutions. With such a large base of customers and products, protecting vast amounts of data is a top priority. As Sligro expanded its online presence, Senior Information Security Analyst Martijn Weterings knew it was time for the company to rethink its cybersecurity strategy. With Trend by its side, Sligro is taking a proactive approach to security to protect its organization and its customer data.

Challenges

Sligro's IT landscape is a blend of on-premises and cloud infrastructure that's deeply integrated with partners, suppliers, and customers. "The connectivity in our supply chain is essential for our operations but also introduces significant risks, as each connection and integration point represents a potential vulnerability," says Weterings.

As Sligro began shifting toward cloud services, the boundaries of the IT environment became ever more blurred, requiring the company to rethink how it protects its systems and data. "A multi-cloud strategy, while offering flexibility and scalability, introduces additional complexity," added Weterings. "Each cloud platform comes with its own security controls, configurations, and challenges, making it difficult to maintain a consistent security posture. The absence of a clearly defined perimeter means threats can come from multiple directions."



Rather than focusing solely on technology, Trend prioritized understanding our unique business operations, challenges, and priorities.

Martijn Weterings
**Senior Information Security
Analyst, Sligro Food Group**



Trend's 24/7 monitoring and swift threat response ensure that our environment is under constant expert supervision.

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Why Trend

Trend has been an essential partner for Sligro, helping the company redefine its approach to cybersecurity since 2021. "Trend guided us through critical decisions. Rather than focusing solely on technology, Trend prioritized understanding our unique business operations, challenges, and priorities. This tailored approach ensured that our strategy was not just technically sound but also aligned with our needs," says Weterings.

Solution

"I appreciate how the Trend Vision One platform provides a unified view of threats across the organization, consolidating telemetry from endpoints, servers, email, network, and cloud environments into a single, cohesive system," says Weterings. Network security has also been a game-changer, extending Sligro's visibility to operational technology (OT) and internet of things (IoT) devices. "In a complex infrastructure like ours, not all devices connected to the network can run an endpoint security agent or sensor. By analyzing network traffic and identifying anomalies, the platform helps uncover potential threats that might otherwise go unnoticed," says Weterings.

Results

With Trend Vision One, Sligro transformed its approach to threat management from a fragmented, siloed system to a single platform with centralized visibility. "This centralized visibility has enabled us to proactively detect, investigate, and respond to threats faster and more accurately," says Weterings.

"Network Security's insights have been invaluable in strengthening Sligro's defenses and enabled us to see across several NIST framework pillars, making Trend a trusted partner in Sligro's journey," says Weterings.

The Trend managed services have had a profound impact on Sligro's cybersecurity strategy. According to Weterings, "Trend's 24/7 monitoring and swift threat response ensure that our environment is under constant expert supervision, even outside regular business hours, acting as an essential extension of our security team."

"This partnership not only strengthens our overall threat management but also allows us to focus on our primary mission: delivering exceptional food service and cementing our position as the undisputed market leader," says Weterings.

What's next

Reducing the attack surface remains a key challenge for Weterings and his security team, and Cyber Risk Exposure Management (CREM) is something they're looking at for the future. "CREM's ability to assess risks across different categories makes it easier to understand where we stand—not only for technical users but also for less technical stakeholders," Weterings says.

More Information

See how the Trend Vision One platform and Trend's exceptional, proactive support can transform your security approach. Learn more at [TrendMicro.com](https://www.trendmicro.com).

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