



Dutch iT-channel Awards

Rapportage winnaars Dutch IT Channel Awards

Categorie	Genomineerden	Stemmen publiek	Stemmen vakjury	Publiek en jury	
1. Var of the Year	Transfer Solutions	19,5%	35,0%	27,3%	1
1. Var of the Year	Infotheek	37,7%	15,7%	26,7%	2
1. Var of the Year	Insight Nederland	21,2%	18,3%	19,7%	3
1. Var of the Year	Misco Solutions	16,0%	17,0%	16,5%	4
1. Var of the Year	Enable-U	5,6%	14,0%	9,8%	5
2. MKB Reseller of the Year	ACA IT-Solutions	20,2%	35,0%	27,6%	1
2. MKB Reseller of the Year	ACES Direct	38,2%	16,3%	27,3%	2
2. MKB Reseller of the Year	PCI Nederland	17,1%	17,5%	17,3%	3
2. MKB Reseller of the Year	Wizzbit	17,0%	17,5%	17,2%	4
2. MKB Reseller of the Year	Two Visions	7,5%	13,7%	10,6%	5
3. Reseller Personality of the Year	Jordy Kool, Infotheek	28,1%	35,0%	31,5%	1
3. Reseller Personality of the Year	Michel van Teijlingen, Comparex	24,3%	16,7%	20,5%	2
3. Reseller Personality of the Year	Willem Wennekes, Bechtle Direct	18,8%	18,3%	18,6%	3
3. Reseller Personality of the Year	Marcel Joosten, Centralpoint.nl	16,3%	13,3%	14,8%	4
3. Reseller Personality of the Year	Bas Kamphuis, PCI Nederland	12,5%	16,7%	14,6%	5
4. Cloud Service Provider of the Year	Dutch Cloud	42,8%	17,0%	29,9%	1
4. Cloud Service Provider of the Year	Basefarm	16,4%	20,0%	18,2%	2
4. Cloud Service Provider of the Year	ETTU	9,4%	26,0%	17,7%	3
4. Cloud Service Provider of the Year	The Sourcing Company	23,0%	12,0%	17,5%	4
4. Cloud Service Provider of the Year	Enable-U	8,4%	25,0%	16,7%	5
5. Cloud Distributor of the Year	Copaco	41,6%	27,0%	34,3%	1
5. Cloud Distributor of the Year	Ingram Micro	20,4%	29,0%	24,7%	2
5. Cloud Distributor of the Year	Tech Data	18,6%	17,0%	17,8%	3
5. Cloud Distributor of the Year	ALSO	10,4%	16,0%	13,2%	4
5. Cloud Distributor of the Year	Arrow ECS	9,0%	11,0%	10,0%	5



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6. Cloud Vendor of the Year	VMware	45,4%	24,0%	34,7%	1
6. Cloud Vendor of the Year	Commvault	16,5%	22,0%	19,2%	2
6. Cloud Vendor of the Year	Pure Storage	14,3%	21,0%	17,7%	3
6. Cloud Vendor of the Year	ServiceNow	13,7%	19,0%	16,4%	4
6. Cloud Vendor of the Year	Kaseya	10,1%	14,0%	12,0%	5
7. Distributor of the Year	Ingram Micro	27,8%	29,0%	28,4%	1
7. Distributor of the Year	Copaco	36,4%	19,0%	27,7%	2
7. Distributor of the Year	Tech Data	20,4%	24,0%	22,2%	3
7. Distributor of the Year	ALSO	9,2%	16,0%	12,6%	4
7. Distributor of the Year	Westcon-Comstor	6,2%	12,0%	9,1%	5
8. Specialist Distributor of the Year	Tech Data	30,1%	18,0%	24,0%	1
8. Specialist Distributor of the Year	Dupaco An Ingram Micro Company	19,6%	23,0%	21,3%	2
8. Specialist Distributor of the Year	Xeptor	22,7%	17,0%	19,9%	3
8. Specialist Distributor of the Year	Arrow ECS	17,7%	20,0%	18,9%	4
8. Specialist Distributor of the Year	Portland	9,8%	22,0%	15,9%	5
9. Distribution Personality of the Year	Kjeld van Breukelen, Copaco	46,5%	26,0%	36,3%	1
9. Distribution Personality of the Year	Stefan Duijndam, Ingram Micro	19,8%	23,0%	21,4%	2
9. Distribution Personality of the Year	Peter Jansen, Tech Data	15,3%	18,0%	16,6%	3
9. Distribution Personality of the Year	Bart van Rheenen, Arrow ECS	11,3%	19,0%	15,2%	4
9. Distribution Personality of the Year	Frans Ditmer, ALSO	7,1%	14,0%	10,5%	5
10. Mobility and Telecom Innovator of the Year	Yes Telecom	24,8%	32,0%	28,4%	1
10. Mobility and Telecom Innovator of the Year	Tele2	26,2%	21,0%	23,6%	2
10. Mobility and Telecom Innovator of the Year	Aruba, a Hewlett Packard Enterprise company	31,2%	12,0%	21,6%	3
10. Mobility and Telecom Innovator of the Year	MobileIron	13,7%	15,0%	14,4%	4
10. Mobility and Telecom Innovator of the Year	Mondicon	4,1%	20,0%	12,0%	5



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11. Digital Transformation Innovator of the Year	Oracle	32,8%	27,0%	29,9%	1
11. Digital Transformation Innovator of the Year	Equinix	28,6%	25,3%	26,9%	2
11. Digital Transformation Innovator of the Year	Dynasource	20,7%	22,7%	21,7%	3
11. Digital Transformation Innovator of the Year	Betty Blocks	11,0%	13,3%	12,2%	4
11. Digital Transformation Innovator of the Year	24sessions	6,9%	11,7%	9,3%	5
12. Channel manager of the Year	Marco Lesmeister, Hewlett Packard Enterprise	24,9%	23,0%	23,9%	1
12. Channel manager of the Year	Edwin Rubens, HP Nederland	21,4%	22,0%	21,7%	2
12. Channel manager of the Year	Erik Bruins, Equinix,	17,8%	19,0%	18,4%	3
12. Channel manager of the Year	Lodewijk van Klaveren, Veeam	17,5%	19,0%	18,3%	4
12. Channel manager of the Year	Raimond van het Reve, SAP Nederland	18,4%	17,0%	17,7%	5
13. MKB Vendor of the Year	Lenovo	32,9%	30,9%	31,9%	1
13. MKB Vendor of the Year	HP Nederland	39,3%	22,2%	30,8%	2
13. MKB Vendor of the Year	NETGEAR	14,8%	19,3%	17,0%	3
13. MKB Vendor of the Year	Axis Communications	9,2%	15,4%	12,3%	4
13. MKB Vendor of the Year	Datto	3,8%	12,2%	8,0%	5
14. Networking Innovator of the Year	Cisco	35,0%	26,0%	30,5%	1
14. Networking Innovator of the Year	Aruba, a Hewlett Packard Enterprise company	34,3%	21,0%	27,6%	2
14. Networking Innovator of the Year	NETGEAR	16,2%	19,0%	17,6%	3
14. Networking Innovator of the Year	Juniper Networks	8,2%	20,0%	14,1%	4
14. Networking Innovator of the Year	Avi Networks	6,3%	14,0%	10,2%	5
15. Storage Innovator of the Year	Hewlett Packard Enterprise	38,9%	20,0%	29,5%	1
15. Storage Innovator of the Year	Dell EMC	22,0%	21,0%	21,5%	2
15. Storage Innovator of the Year	Pure Storage	14,6%	23,0%	18,8%	3
15. Storage Innovator of the Year	NetApp	18,4%	18,0%	18,2%	4
15. Storage Innovator of the Year	Cloudian	6,1%	18,0%	12,0%	5



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16. Security Innovator of the Year	ESET	30,9%	26,0%	28,5%	1
16. Security Innovator of the Year	Kaspersky Lab	20,7%	24,5%	22,6%	2
16. Security Innovator of the Year	Sophos	14,2%	20,0%	17,1%	3
16. Security Innovator of the Year	Kahuna	10,7%	22,0%	16,3%	4
16. Security Innovator of the Year	Cisco	23,5%	7,5%	15,5%	5
17. Printing Innovator of the Year	HP Nederland	58,3%	31,7%	45,0%	1
17. Printing Innovator of the Year	Ricoh	18,8%	23,3%	21,0%	2
17. Printing Innovator of the Year	Epson	13,7%	26,7%	20,2%	3
17. Printing Innovator of the Year	Lexmark	9,2%	18,3%	13,8%	4
18. Software Innovator of the Year	SAP Nederland	22,2%	21,0%	21,6%	1
18. Software Innovator of the Year	Citrix	22,4%	19,0%	20,7%	2
18. Software Innovator of the Year	Red Hat	19,6%	20,0%	19,8%	3
18. Software Innovator of the Year	Oracle	20,2%	18,0%	19,1%	4
18. Software Innovator of the Year	Commvault	15,6%	22,0%	18,8%	5
19. Channel Marketing Program of the Year	Veeam	24,8%	30,9%	27,8%	1
19. Channel Marketing Program of the Year	Hewlett Packard Enterprise	32,4%	20,8%	26,6%	2
19. Channel Marketing Program of the Year	Lenovo	24,1%	18,3%	21,2%	3
19. Channel Marketing Program of the Year	NetApp	11,7%	15,8%	13,8%	4
19. Channel Marketing Program of the Year	dean one	7,0%	14,2%	10,6%	5